

## Exhibit A - Solvang Festival Theater Rate Schedule

(1-22-08)

### Non-profit Organizations

Solvang Festival Theater <i>(rehearsal &amp; performance days)</i>	\$500 per day
House Manager - <u>required</u> <i>(rehearsal &amp; performance days)</i>	\$150/day, after first eight hours billed at \$18.75/hr
House Manager - <u>required</u> <i>(set construction &amp; installation days)</i>	\$18.75 per hour
Janitorial - <u>required</u> <i>(rehearsal &amp; performance days)</i>	\$125 per day
House Manager <i>(consultation time requested prior to event)</i>	\$18.75 per hour
Facility use for set construction & installation	\$50 per day
Concession stand	\$100 per day
Security personnel <i>(required if Theaterfest judges that it is needed and Lessee does not make provisions)</i>	\$15 per hour
Box office <i>(availability limited - check with Theaterfest)</i>	\$50 per day
Outdoor folding chairs & long tables (10 8' tables & 38 grey folding metal chairs)	\$50 per day
Company Store <i>(availability limited - check with Theaterfest)</i>	\$50 per day
Use of garden lobby ONLY <i>(includes public restrooms &amp; janitorial)</i>	\$165 per day
Facility Ticket Fee <i>(waived for local non-profit organizations)</i>	\$1.00 per ticket

### Commercial Organizations

Solvang Festival Theater <i>(rehearsal &amp; performance days)</i>	\$800/day (M-Th) \$1,000/day (Fri-Sun)
House Manager - <u>required</u> <i>(rehearsal &amp; performance days)</i>	\$150/day, after first eight hours billed at \$18.75/hr.
House Manager - <u>required</u> <i>(set construction &amp; installation days)</i>	\$18.75 per hour
Janitorial - <u>required</u> <i>(rehearsal &amp; performance days)</i>	\$125 per day
House Manager <i>(consultation time requested prior to event)</i>	\$18.75 per hour
Facility use for set construction & installation	\$100 per day
Concession stand	\$200 per day
Security personnel <i>(required if Theaterfest judges that it is needed and Lessee does not make provisions)</i>	\$15 per hour
Box office <i>(availability limited - check with Theaterfest)</i>	\$100 per day
Outdoor folding chairs & long tables (10 8' tables & 38 grey folding metal chairs)	\$50 per day
Company Store <i>(availability limited - check with Theaterfest)</i>	\$100 per day
Use of garden lobby ONLY <i>(includes public restrooms &amp; janitorial)</i>	\$265 per day
Facility Ticket Fee	\$2.00 per ticket